

PALMERS AK PALMER GROUP PTY LTD

PALMERS

CANBERRA'S SMART HOME SPECIALISTS

CAPABILITY STATEMENT 2026



WHO WE ARE ———

Smart Home Specialists.

Palmers is a Canberra-based building technology integration company specialising in the design, supply, installation, and ongoing support of security, audiovisual, smart home, and network systems for commercial and residential clients.

With over 20 years of experience, we deliver complete end-to-end solutions — from initial consultation through to commissioning and long-term support. Our team of designers, engineers, and project managers work with homeowners, builders, architects, and businesses to create integrated technology environments that are reliable, intuitive, and built to last.

We take pride in our reputation for quality workmanship, strong client relationships, and trusted technology partnerships.

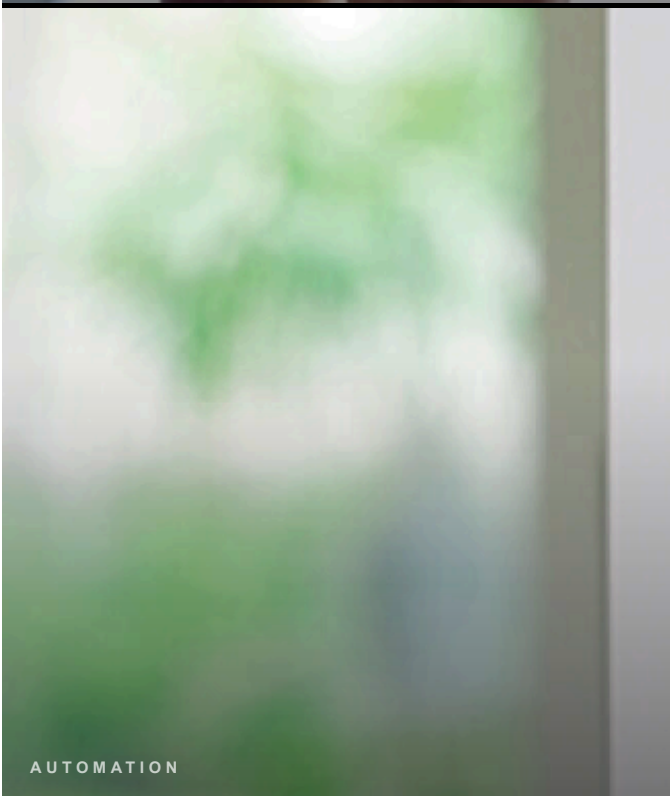
WWW.PALMERSTV.COM.AU



SECURITY



CINEMA



AUTOMATION



LIGHTING

WHAT WE DELIVER

Our Solutions.

- » CCTV & Video Surveillance
- » Smart Intercom Systems
- » Smart Home Automation
- » Data Networks & Wi-Fi
- » Lighting & Climate Control
- » Access Control & Keyless Entry
- » Home Cinema & AV
- » Multiroom Audio
- » Alarm & Monitoring Systems
- » Consultation & System Design



Security.

- » Cloud-managed IP camera systems (Verkada)
- » Access control — cards, fobs, mobile credentials
- » Electronic locks and keyless entry
- » Alarm systems with cloud monitoring
- » Video intercom with mobile call routing
- » Motion detection and analytics
- » Zone arming and scheduling

Entertainment.

- » Home cinema and theatre rooms
- » 4K and 8K display installation
- » High-performance surround sound
- » Multiroom audio and video (Sonos, Yamaha)
- » Indoor and outdoor entertainment systems
- » Custom AV cabinetry and concealment



Connected.

- » Whole-home automation (Control4, KNX)
- » Structured data cabling and PoE networks
- » Enterprise-grade Wi-Fi design
- » Central equipment racks
- » Smartphone and tablet control
- » Cloud-based remote management
- » Energy monitoring integration

Commercial.

- » Multi-site Verkada deployments
- » Scalable access control platforms
- » Commercial AV and display systems
- » Network infrastructure design
- » Childcare, hospitality, and education specialist
- » Ongoing managed support contracts



Our Approach.

CONSULT. DESIGN. INSTALL. SUPPORT.

0 1

Consult

We begin every project with a thorough consultation to understand your needs, your space, and your goals. Whether you're building new, renovating, or upgrading existing systems, we'll assess the site and develop a clear technology brief.

0 2

Design

Our team designs a complete system specification tailored to your project — covering equipment selection, cable pathways, control interfaces, and integration points. We collaborate with your builder, architect, or project manager.

0 3

Install

Our licensed technicians handle all supply, installation, cabling, and hardware fitment. We manage procurement, coordinate with other trades, and maintain clean, professional workmanship on every project.

0 4

Support

After commissioning and handover, we provide training, documentation, and ongoing support. Cloud-managed platforms like Verkada allow remote diagnostics and firmware updates without site visits.

THE PALMERS DIFFERENCE

Why Palmers.

- **20+ Years Experience** — Established in Canberra with deep local knowledge and trusted trade relationships.
- **End-to-End Delivery** — From initial consultation through design, installation, commissioning, and ongoing support.
- **Licensed & Certified** — ACT Electrical Licence, NSW Security Licence, CEDIA, KNX, and ASIAL member.
- **Enterprise Platforms** — Verkada, Control4, KNX, Hikvision, Hanwha — manufacturer-trained on leading platforms.
- **Long-Term Warranty** — Up to 10 years equipment warranty with 12 months workmanship guarantee.

OUR TECHNOLOGY PARTNERS

Technology Partners.

Verkada

Control4

Sonos

Yamaha

Samsung

Ubiquiti

KNX

Sony

Hikvision

Dahua

Milesight

Hanwha

Origin Acoustics

Amina

Stealth Acoustics

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02 6299 1414

info@palmerstv.com.au

www.palmerstv.com.au

1/46-48 Colbee Court, Phillip ACT 2606